| OSC Use Only: | |
|-------------------------|--|
| Reporting Code: | |
| Category Code: | |
| Date Contract Approved: | |

FORM A

State Consultant Services - Contractor's Planned Employment From Contract Start Date Through The End Of The Contract Term

State Agency Name: The State University of New York (SUNY)

Agency Code:

Contractor Name: Instructional Systems, Inc.

Contract Number: C003306

Contract Start Date: 07/ 01/ 2018 (Estimate) Contract End Date: 06/ 30/ 2023

| Employment Category | Number of Employees | Number of hours to be worked | Amount Payable Under the Contract |
|---------------------------------------|------------------------|---------------------------------|--------------------------------------|
| General and Operations Managers | 4 | 41,600 | \$4,677,768 |
| Software Developers, Systems Software | 2 | 20,800 | \$2,096,046 |
| Database Administrators | 1 | 10,400 | \$ 750,237 |
| Computer User Support Specialist | 3 | 31,200 | \$1,979,338 |
| Secretaries & Administrative Assist. | 1 | 10,400 | \$ 424,360 |
| | | | |
| | | | |
| Total this page | 11 | 114,400 | \$9,927,750 |
| Grand Total | 11 | 114,400 | \$9,927,750 |

Name of person who prepared this report: Ying Lo

Title: Vice President of Finance

Preparer's Signature: Date Prepared: 08/20/2018

(Use additional pages, if necessary)

Phone #: (201) 343-3003

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