

Office of Cannabis
Management
1020300

FORM B

New York State Consultant Services Contractor's Annual Employment Report Report Period: April 1, 2023 to March 31, 2024
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Contracting State Agency Name: Office of Cannabis Management	
Contract Number: C004708	Agency Business Unit: ABC01
Contract Term: April 7, 2023 to April 6, 2024	Agency Department ID: 1020300
Contractor Name: Our Academy	
Contractor Address: 21825 Erwin St. #1117 Woodland Hills, CA 91367	
Description of Services Being Provided: Adult Use Retail Dispensary License Accelerator Program	
Scope of Contract (Choose one that best fits):	
<input type="checkbox"/> Analysis <input type="checkbox"/> Evaluation <input type="checkbox"/> Research <input type="checkbox"/> Training	
<input type="checkbox"/> Data Processing <input type="checkbox"/> Computer Programming <input type="checkbox"/> Other IT consulting	
<input type="checkbox"/> Engineering <input type="checkbox"/> Architect Services <input type="checkbox"/> Surveying <input type="checkbox"/> Environmental Services	
<input type="checkbox"/> Health Services <input type="checkbox"/> Mental Health Services	
<input type="checkbox"/> Accounting <input type="checkbox"/> Auditing <input type="checkbox"/> Paralegal <input type="checkbox"/> Legal <input checked="" type="checkbox"/> Other Consulting	

Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract
Chief Executives (11-1011.00)	2	3000	170,000
Total this page			\$170,000
Grand Total			\$170,000

Name of person who prepared this report: Devan McLaren

Title: Vice President Phone: 6045057611 #:

Preparer's Signature: _____

Date Prepared: 29 / 04 / 2024

(Use additional pages, if necessary) Page 1 of 1

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**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: PH8629, OCHBIT13075
 Agency Business Unit: ABC01
 Agency Department ID: 1020300
 Contract Term: 7/1/2019 to 6/30/2024
 Contractor Name: **Tech Valley Talent, LLC**
 Contractor Address: **1360 Kania Road, Amsterdam, NY 12010 and
 20 Prospect St., Ballston Spa, NY 12020**
 Description of Services Being Provided: **IT Staff Augmentation; IT Professional Services**

Scope of Contract (Choose one that best fits):

- Analysis Evaluation Research Training
 Data Processing Computer Programming **Other IT consulting**
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1253.00 Quality Assurance Analysts and Testers	1.00	681	\$42,896.19
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	681	\$42,896.19
Grand Total	1.00	681	\$42,896.19

Name of person who prepared this report: **Rene Guzek**

Title: **Director of Operations**

Phone #: **518-882-0001 x112**

Preparer's Signature: *Rene Guzek*

Date Prepared: **5/11/2024**

(Use additional pages, if necessary)

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NYS OCM
 Contract Number: PH68610
 Agency Business Unit: ABC01
 Agency Department ID: 1020300
 Contract Term: 07/01/2019 to 06/30/2024
 Contractor Name: GENESYS Consulting Services, Inc
 Contractor Address: 1 Marcus Blvd., Suite 102 Albany, NY 12205
 Description of Services Being Provided: Hourly Based IT Services

Scope of Contract (Choose one that best fits):

- Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
QA Tester	1.00	1,189.75	\$70,468.89
Software Architect	2.00	2,704.00	\$237,952.00
Systems Architect	1.00	1,830.00	\$165,249.00
Tester	1.00	1,848.50	\$109,486.66
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	5.00	7,572.25	\$583,156.55
Grand Total	5.00	7,572	\$583,156.55

Name of person who prepared this report: Jaala Mergendahl

Title: Financial & Reporting Specialist

Phone #: (518) 459 - 9500

Preparer's Signature: 

Date Prepared: 05/06/2024

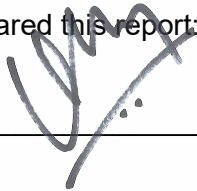
FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NYS Office of Cannabis Management
 Contract Number: PH68612 Agency Business Unit: OCM
 Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID:
 Contractor Name: JSM Consulting Inc
 Contractor Address: 65 Station Road, Cranbury, NJ 08512
 Description of Services Being Provided: Hourly Based Information Technology

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developer Senior 03-11815	1.00	1,974.00	137484.44
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	1,974.00	\$137,484.44
Grand Total			

Name of person who prepared this report: Vivek Shenoy
 Title: Sr. VP - Operations Phone #: (609) 722-6600 x 102
 Preparer's Signature: 
 Date Prepared: 4/23/2024

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**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: PH68617 Agency Business Unit: ABC01
 Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID: 1020300
 Contractor Name: MVP Consulting Plus, Inc.
 Contractor Address: 435 New Karner Road, Suite 202 Albany, NY 12205
 Description of Services Being Provided: IT Consulting Services

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1299.09	1.00	48.00	\$4,127.52
15-1243.00 OCHBIT13076	1.00	677.50	\$60,636.25
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	2.00	725.50	\$64,763.77
Grand Total	2.00	725.50	\$64,763.77

Name of person who prepared this report: Laurie Demars
 Title: Office Administrator

Phone #: 518-218-1700

Preparer's Signature: *Laurie Demars* _____

Date Prepared: 4/24/2024

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**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: PH68620 Agency Business Unit: ABC01
 Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID: 1020300
 Contractor Name: Panha Solutions Inc
 Contractor Address: 1659 Central Ave, Ste 103, Albany, NY 12205
 Description of Services Being Provided: Hourly Based Information Technology

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
IT Specialist	1.00	1,999.00	\$138,070.93
Software Architect (OCHBIT13073, OCHBIT13077)	2.00	1,176.00	\$113,472.24
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	3.00	3,175.00	\$251,543.17
Grand Total	3.00	3,175	\$251,543.17

Name of person who prepared this report: Milinda P Puvvada

Title: CEO

Phone #: 518-878-7457

Preparer's Signature: *P. Milinda Panha*

Date Prepared: 5/15/2024


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New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: PH68621 Agency Business Unit: ABC01
 Contract Term: 07/01/2019 to 06/30/2024 Agency Department ID: 1020300
 Contractor Name: PSI International Inc.
 Contractor Address: 11200 Waples Mill Rd, Suite 200 Fairfax, ,VA 22030
 Description of Services Being Provided: IT Services

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers, Applications	1	1,992.00	\$ 145,276.56
Total this Page	1	1,992.00	\$145,276.56
Grand Total	1	1,992.00	\$145,276.56

Name of person who prepared this report: Jasmin Bertulfo
 Title: Accountant
 Preparer's Signature: 
 Date Prepared: 05/13/2024
 Phone #: 703.621.5849

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NYS Office of Cannabis Management
 Contract Number: PN691AB Agency Business Unit: 0
 Agency Department ID: 0
 Contract Term: 11/15/2021 To 12/30/2024
 Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**
 Contractor Address: **99 Otis Street, 2nd Floor, Rome, NY 13441**
 Description of Services Being Provided: NYS OCM Cannabis Licensing System Support

Scope of Contract (Choose one that best fits):

<input type="checkbox"/> Analysis	<input type="checkbox"/> Evaluation	<input type="checkbox"/> Research	<input type="checkbox"/> Training
<input type="checkbox"/> Data Processing	<input type="checkbox"/> Computer Programming	<input checked="" type="checkbox"/> Other IT Consulting	
<input type="checkbox"/> Engineering	<input type="checkbox"/> Architect Services	<input type="checkbox"/> Surveying	<input type="checkbox"/> Environmental Services
<input type="checkbox"/> Health Services	<input type="checkbox"/> Mental Health Services		
<input type="checkbox"/> Accounting	<input type="checkbox"/> Auditing	<input type="checkbox"/> Paralegal	<input type="checkbox"/> Legal <input type="checkbox"/> Other Consulting

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	10.00	11,780.25	\$ 1,758,792.80
Total this page	10.00	11,780.25	\$ 1,758,792.80
Grand Total	10.00	11,780.25	\$ 1,758,792.80

Name of person who prepared this report: **Michael J. Tallman**

Title: Contracts Manager

[Phone #: 315-334-7843 mtallman@nystec.com](mailto:mtallman@nystec.com)



Preparer's Signature:

Date Prepared: 04-23-2024

(Use additional pages, if necessary)

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NYS Office of Cannabis Management
 Contract Number: PN691AD Agency Business Unit: 0
 Agency Department ID: 0

Contract Term: 6/1/2023 To 5/31/2025
 Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**
 Contractor Address: **99 Otis Street, 2nd Floor, Rome, NY 13441**

Description of Services Being Provided: NYS OCM Seed-to-Sale Support Services

Scope of Contract (Choose one that best fits):

<input type="checkbox"/> Analysis	<input type="checkbox"/> Evaluation	<input type="checkbox"/> Research	<input type="checkbox"/> Training
<input type="checkbox"/> Data Processing	<input type="checkbox"/> Computer Programming	<input checked="" type="checkbox"/> Other IT Consulting	
<input type="checkbox"/> Engineering	<input type="checkbox"/> Architect Services	<input type="checkbox"/> Surveying	<input type="checkbox"/> Environmental Services
<input type="checkbox"/> Health Services	<input type="checkbox"/> Mental Health Services		
<input type="checkbox"/> Accounting	<input type="checkbox"/> Auditing	<input type="checkbox"/> Paralegal	<input type="checkbox"/> Legal <input type="checkbox"/> Other Consulting

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	3.00	1,917.50	\$ 257,424.14
Total this page	3.00	1,917.50	\$ 257,424.14
Grand Total	3.00	1,917.50	\$ 257,424.14

Name of person who prepared this report: **Michael J. Tallman**

Title: Contracts Manager

[Phone #: 315-334-7843 mtallman@nystec.com](mailto:mtallman@nystec.com)



Preparer's Signature:

Date Prepared: 04-23-2024

(Use additional pages, if necessary)

FORM B

New York State Consultant Services Contractor's Annual Employment Report Report Period: April 1, 2023 to March 31, 2024
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Contracting State Agency Name: NEW YORK STATE OF CANNABIS MANAGEMENT	
Contract Number: 000000000000000000111808 Contract Term: [12/20/2022 to 09/30/2023 Contractor Name: WHITMAN INSIGHT STRATEGIES Contractor Address: 80 8 TH AVENUE, SUITE 1210 NEW YORK, NY 10011 Description of Services Being Provided: MARKET RESEARCH AND CONSULTING	Agency Business Unit: ALCOHOL BEVERAGE CONTROL BOARD Agency Department ID: C004696
Scope of Contract (Choose one that best fits):	
<input type="checkbox"/> Analysis <input type="checkbox"/> Evaluation <input checked="" type="checkbox"/> Research <input type="checkbox"/> Training	
<input type="checkbox"/> Data Processing <input type="checkbox"/> Computer Programming <input type="checkbox"/> Other IT consulting	
<input type="checkbox"/> Engineering <input type="checkbox"/> Architect Services <input type="checkbox"/> Surveying <input type="checkbox"/> Environmental Services	
<input type="checkbox"/> Health Services <input type="checkbox"/> Mental Health Services	
<input type="checkbox"/> Accounting <input type="checkbox"/> Auditing <input type="checkbox"/> Paralegal <input type="checkbox"/> Legal <input type="checkbox"/> Other Consulting	

Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract
Caucasian Male	1	30	\$2,933.34
Asian Female	1	50	\$1,777.78
Caucasian Female	2	20	\$1,196.58
Total this page			\$5,907.70
Grand Total			\$5,907.70

Name of person who prepared this report: Danielle Coyle

Title: Office Manager Phone #: (212) 807-7200

Preparer's Signature: *Danielle Coyle*

Date Prepared: 04 / 22 / 2024

(Use additional pages, if necessary)