# Office of Cannabis Management 1020300

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Offi	ce of Cannabis Mana	gement		
Contract Number: C004708		Agency Business Unit	:: ABC01	
Contract Term: April 7, 2023 to April	6, 2024	Agency Department II	D: 1020300	
Contractor Name: Our Academy				
Contractor Address: 21825 Erwin				
Description of Services Being Provide	ills, CA 91367 ed:  Adult Use Retail	Dispensary License Acc	elerator Program	
,			· ·	
Scope of Contract (Choose one that	at best fits):			
☐ Analysis ☐ Evaluation	Research	Training		
<del></del>	ter Programming	Other IT consulting		
☐ Engineering ☐ Architect Services ☐ Surveying ☐ Environmental Services				
☐ Health Services ☐ Mental F	lealth Services			
☐ Accounting ☐ Auditing	☐ Paralegal ☐	] Legal     ☑ Othe	r Consulting	
Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract	
Chief Executives (11-1011.00)	2	3000	170,000	
Total this page			\$170,000	
Grand Total			\$170,000	
Name of person who prepared this re	eport:Devan McLai			
Title:Vice President		Phone 60450576	#: 11	
Preparer's Signature:				
Date Prepared: _29/04_/20	)24			
(Use additional pages, if necessary)			Page 1 of 1	

# New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Offi	ce of Cannabis Ma	nagement	
Contract Number: PH8629, OCHE	BIT13075		
Agency Business Unit: ABC01			
Agency Department ID: 1020300			
Contract Term: 7/1/2019 to 6/30/2024	4	n .	
Contractor Name: Tech Valley Talent, I	_LC		•
Contractor Address: 1360 Kania Road	, Amsterdam, NY	12010 and	
20 Prospect St.,	Ballston Spa, NY ′	12020	
Description of Services Being Provided:	IT Staff Augment	ation; IT Professional	Services
Scope of Contract (Choose one that best	fits):		3
1	h □ Training	•	
☐ Data Processing ☐ Computer Program		consulting	
1		invironmental Services	
☐ Health Services ☐ Mental Health Serv		Other Committee	
☐ Accounting ☐ Auditing ☐ Paralegation ☐ Employment Category	al □ Legal □  Number of	Other Consulting  Number of	Amount Payable
Employment Category	Employees	Hours Worked	Under the Contract
15-1253.00 Quality Assurance Analysts	1.00	681	\$42,896.19
and Testers			Ţ 1 <u>2,000.10</u>
			· · · · · · · · · · · · · · · · · · ·
,	+		
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	681	\$42,896.19
Grand Total	1,00	681	\$42,896.19
Name of person who prepared this repo	rt: <b>Rene Guzek</b>		
Title: Director of Operations		Phone #: 5	518-882-0001 x112
Preparer's Signature:Rene Gu	izek		
Date Prepared: 5/11/2024			,
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# New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NYS OCM

Contract Number: PH68610
Agency Business Unit: ABC01
Agency Department ID: 1020300

Contract Term: 07/01/2019 to 06/30/2024

Contractor Name: GENESYS Consulting Services, Inc.

Contractor Address: 1 Marcus Blvd., Suite 102 Albany, NY 12205 Description of Services Being Provided: Hourly Based IT Services

Scope of Contract (Choose one that best fits):						
☐ Analysis ☐ Evaluation ☐ Research ☐ Training						
☐ Data Processing ☐ Computer Progra	☐ Data Processing ☐ Computer Programming ☐ Other IT consulting					
☐ Engineering ☐ Architect Services	☐ Surveying [	☐ Environmental Services				
☐ Health Services ☐ Mental Health Services						
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting						
Number of Number of Amount Payable Employment Category Employees Hours Worked Under the Contract						
QA Tester	1.00	1,189.75	\$70,468.89			
Software Architect	2.00	2,704.00	\$237,952.00			
Systems Architect	1.00	1,830.00	\$165,249.00			
Tester	1.00	1,848.50	\$109,486.66			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
Total this Page	5.00	7,572.25	\$583,156.55			
Grand Total	5.00	7,572	\$583,156.55			

Name of person who prepared this report: Jaala Mergendahl

Title: Financial & Reporting Specialist

Preparer's Signature:

Date Prepared: 05/06/2024

Phone #: (518) 459 - 9500

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting	State	Agency	Name:	NYS	Office of	Cannabis	Management

Contract Number: PH68612 Agency Business Unit: OCM

Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID:

Contractor Name: JSM Consulting Inc

Contractor Address: 65 Station Road, Cranbury, NJ 08512

Description of Services Being Provided: Hourly Based Information Technology

Scope of Contract (Choose one that best fits):  Analysis						
Number of Number of Amount Payable Employment Category Employees Hours Worked Under the Contract						
Software Developer Senior 03-11815	1.00	1,974.00	137484.44			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
Total this Page	1.00	1,974.00	\$137,484.44			
Grand Total						

Name of person who prepared this report: Vivek Shenoy	
Title: Sr. VP - Operations	Phone #: (609) 722-6600 x 102
Preparer's Signature:	
Date Prepared: 4/23/2024	

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NYS Office of Cannabis Management

Contract Number: PH68613 Agency Business Unit: ABC01
Contract Term: 07/01/2019 to 06/20/2024 Agency Department ID: 1020300

Contractor Name: Knowledge Builders Inc.

Contractor Address: 1977 Western Avenue; Ste #1; Albany; NY - 12203

Description of Services Being Provided: Software Developer; Software Architect; IT Specialist;

Systems Architect; Tester

Scope of Contract (Choose one that b	est fits):					
□ Data Processing    □ Computer Processing     □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing     □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing    □ Computer Processing     □ Computer Processing    □ Computer Processing    □ Computer Pr	ogramming 🛚 🖂	Other IT consulting				
☐ Engineering ☐ Architect Services	s 🔲 Surveying	Environmental	Services			
☐ Health Services ☐ Mental Health	Services					
☐ Accounting ☐ Auditing ☐ Paralegal ☐ Legal ☐ Other Consulting						
Number of Number of Amount Payable Employment Category Employees Hours Worked Under the Contract						
15-1252.00	2.00	4,000.00	\$291,920.00			
15-1299.08	1.00	2,000.00	\$184,380.00			
15-1232.00	2.00	5,912.00	\$487,955.28			
15-1299.08	1.00	136.00	\$13,098.16			
15-1253.00	1.00	70.00	\$3,675.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
Total this Page	7.00	12,118.00	\$981,028.44			
<b>Grand Total</b> 7.00 12,118 \$981,02						

Name of person who prepared thi	s report: Sanjay Kapalli	
Title: Executive Vice President	Klamm	Phone #: 518-250-4189
Preparer's Signature:	[27]	

Date Prepared: 05/07/2024

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

C	ontracting	State	Agency	Name:	Office	of C	annahis	Management	
v	OHU ACUHU	State	Auciicv	ivallic.	OHICE	UI U	alliavis	IVIALIAUCITICIT	

Contract Number: PH68617 Agency Business Unit: ABC01
Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID: 1020300

Contractor Name: MVP Consulting Plus, Inc.

Contractor Address: 435 New Karner Road, Suite 202 Albany, NY 12205

Description of Services Being Provided: IT Consulting Services

Scope of Contract (Choose one that best fits):         □ Analysis       □ Evaluation       □ Research       □ Training         □ Data Processing       □ Computer Programming       X Other IT consulting         □ Engineering       □ Architect Services       □ Surveying       □ Environmental Services         □ Health Services       □ Mental Health Services						
☐ Accounting       ☐ Auditing       ☐ Paralegal       ☐ Legal       ☐ Other Consulting         Number of Employment Category       Number of Employees       Number of Hours Worked       Amount Payable Under the Contract						
15-1299.09	1.00	48.00	\$4,127.52			
15-1243.00 OCHBIT13076	1.00	677.50	\$60,636.25			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
	0.00	0.00	\$0.00			
Total this Page	2.00	725.50	\$64,763.77			
Grand Total	2.00	725.50	\$64,763.77			
Name of person who prepared this report: Laurie Demars						

Title: Office Administrator Phone #: 518-218-1700

Preparer's Signature:

Date Prepared: 4/24/2024

## New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Office of Cannabis Management

Contract Number: PH68620 Agency Business Unit: ABC01
Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID: 1020300

Contractor Name: Panha Solutions Inc

Contractor Address: 1659 Central Ave, Ste 103, Albany, NY 12205

Description of Services Being Provided: Hourly Based Information Technology

Scope of Contract (Choose one that best fits):  Analysis							
Number of Number of Amount Payable Employment Category Employees Hours Worked Under the Contract							
IT Specialist	1.00	1,999.00	\$138,070.93				
Software Architect (OCHBIT13073, OCHBIT13077)	2.00	1,176.00	\$113,472.24				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
	0.00	0.00	\$0.00				
Total this Page	3.00	3,175.00	\$251,543.17				
Grand Total	3.00	3,175	\$251,543.17				

Name o	t person v	vho prepared	this report:	Mılında P	Puvvada
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Title: CEO Phone #: 518-878-7457

Preparer's Signature: P. Milida Panka

Date Prepared: 5/15/2024

# New York State Consultant Services Contractor's Annual Employment Report

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: Office of Cannabis Management Contract Number: PH68621 Agency Business Unit: ABC01 Contract Term: 07/01/2019 to 06/30/2024 Agency Department ID: 1020300 Contractor Name: PSI International Inc. Contractor Address: 11200 Waples Mill Rd, Suite 200 Fairfax, ,VA 22030 Description of Services Being Provided: IT Services						
Scope of Contract (Choose one that best fits):  Analysis Evaluation Research Training  Data Processing Computer Programming Other IT consulting  Engineering Architect Services Surveying Environmental Services  Health Services Mental Health Services  Accounting Auditing Paralegal Legal Other Consulting						
Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract			
Software Developers, Applications		1,992.00	\$ 145,276.56			
Total this Page	1	1,992.00	\$145,276.56			
Grand Total	1	1,992.00	\$145,276.56			
Name of person who prepared this report: Jasmin Bertulfo  Title: Accountant  Preparer's Signature:  Date Prepared: 05/13/2024  Prepared: 05/13/2024						

## New York State Consultant Services Contractor's Annual Employment Report Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name:	NYS Office of Cannabis Management				
Contract Number: PN691AB	Agency Business Unit: 0				
	Agency Department ID: 0				
Contract Term: 11/15/2021 Contractor Name: New York State Tech	To 12/30/2024  Innology Enterprise Corporation (NYSTEC)				
Contractor Address: 99 Otis Street, 2 <sup>nd</sup>	Floor, Rome, NY 13441				
Description of Services Being Provided: NYS OCM Cannabis Licensing System Support					
Scope of Contract (Choose one that b					
Analysis Evaluation	Research Training				
Data Processing Computer Programming	X Other IT Consulting				
Engineering Architect Services	Surveying Environmental Services				
Health Services Mental Health Services	Health Services Mental Health Services				
Accounting Auditing	Paralegal Legal Other Consulting				

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	10.00	11,780.25	\$ 1,758,792.80
Total this page	10.00	11,780.25	\$ 1,758,792.80
Grand Total	10.00	11,780.25	\$ 1,758,792.80

Name of person who prepared this report: Michael J. Tallman

Title: Contracts Manager Phone #: 315-334-7843 mtallman@nystec.com

Mulil Staller

Preparer's Signature:

Date Prepared: 04-23-2024

## New York State Consultant Services Contractor's Annual Employment Report Report Period: April 1, 2023 to March 31, 2024

С	ontracting State	Agency Name:	N	YS Office of Can	nal	ois Management	
Contract Number: PN691AD				Ą	gency Business Unit:	0	
					Ą	gency Department ID:	0
_	ontract Term: ontractor Name:	6/1/2023 New York State Tecl	nnc	_ To blogy Enterprise	C	5/31/2025 orporation (NYSTEC)	
		ss: <b>99 Otis Street</b> , 2 <sup>nd</sup>					
	Description of Services Being Provided: NYS OCM Seed-to-Sale Support Services						
Scope of Contract (Choose one that best fits):							
	Analysis	Evaluation		Research		Training	
	Data Processing	Computer Programming	Х	Other IT Consulting			
	Engineering	Architect Services		Surveying		Environmental Services	-
	Health Services	Mental Health Services					

Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	3.00	1,917.50	\$ 257,424.14
Total this page	3.00	1,917.50	\$ 257,424.14
Grand Total	3.00	1,917.50	\$ 257,424.14

Legal

Other Consulting

Name of person who prepared this report: Michael J. Tallman

Title: Contracts Manager Phone #: 315-334-7843 mtallman@nystec.com

Mul Jalla

Paralegal

Preparer's Signature:

Accounting

Auditing

Date Prepared: 04-23-2024

## New York State Consultant Services **Contractor's Annual Employment Report**

Report Period: April 1, 2023 to March 31, 2024

Contracting State Agency Name: NE MA	W YORK STATE OF ( NAGEMENT	CANNABIS			
Contract Number: 000000000000000000000000000000000000		Agency Business Un BEVERAGE CONTR			
Contract Term: [12/20/2022 to 09/30/	/2023	Agency Department I			
Contractor Name: WHITMAN INSIGH		rigorioy Doparanone i	D. 0001000		
Contractor Address: 80 8TH AVENUE					
NEW YORK, NY 10011					
Description of Services Being Providence MARKET RESEARCH AND CONSU					
Scope of Contract (Choose one the	at best fits):				
☐ Analysis ☐ Evaluation	✓ Research	Training			
☐ Data Processing ☐ Compu	ter Programming	Other IT consulting	I		
☐ Engineering ☐ Architect Se	ervices Surve	eying	nental Services		
☐ Health Services ☐ Mental H	Health Services				
☐ Accounting ☐ Auditing	☐ Paralegal ☐	] Legal   □ Othe	r Consulting		
Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract		
Caucasian Male	1	30	\$2,933.34		
Asian Female	1	50	\$1,777.78		
Caucasian Female	2	20	\$1,196.58		
Total this page			\$5,907.70		
Grand Total			\$5,907.70		
Name of person who prepared this re	eport: Danielle Coyle				
Title: Office Manager Phone #: (212) 807-7200					
Preparer's Signature: Danielle Coyle					
Date Prepared: 04 / 22 / 2024	<i>U</i> -				
(Use additional pages, if necessary) Page 1 of 1					